

Winning Strategies for World Bank Project Procurement

How to find and win contracts for projects financed by the World Bank

 September 29, 2026 (Tuesday)

 Session 1: 09:00 – 11:30 (Water)
Session 2: 14:00 – 16:30 (Urban and Transport)

 Fairmont Singapore



Securing a contract financed by the World Bank can be a great way for companies to grow their business, build international experience, and contribute towards global development outcomes. The World Bank provides financing to projects which generate around 40,000 procurement opportunities each year, representing \$250 billion in active commitments. Understanding how these procurement opportunities are structured and operate will help companies better identify the right business opportunities and formulate winning strategies.

This session is designed to help Singapore-based companies participate actively and effectively in World Bank-financed procurement opportunities. Participants will hear from Ms. [Hiba Tahboub](#) (Director and Chief Procurement Officer, World Bank) about the World Bank's Procurement Framework, including recent enhancements designed to help attract high-quality suppliers, unlock innovation, improve supplier engagement, and reduce barriers to participation. World Bank sector specialists will also discuss the World Bank's lending program and upcoming project procurement opportunities across Asia.

There will be two distinct sessions:

- Session 1 (09:00 – 11:30) is focused on the Water sector, aimed at EPC suppliers, OEM suppliers, and specialist consultants in municipal water supply and sanitation.
- Session 2 (14:00 – 16:30) is focused on the Urban and Transport sectors, aimed at Architectural and Engineering Consultancies.

Agenda:

- Welcome Remarks
- Overview of World Bank project procurement and enhancements under the procurement Change Program
- Upcoming opportunities in focus sectors
- Resources for Suppliers
- Q&A
- Networking over refreshments

This industry briefing is free to attend, and open to Singapore-based companies in the respective target sectors.

Please register online by 25 September 2026 through the following:

Session 1: Water

[Registration link](#)

or



Scan to register

Session 2: Urban and Transport

[Registration link](#)

or



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